

ORANGE COUNTY

# **MARKET ACTIVITY & TRENDS**

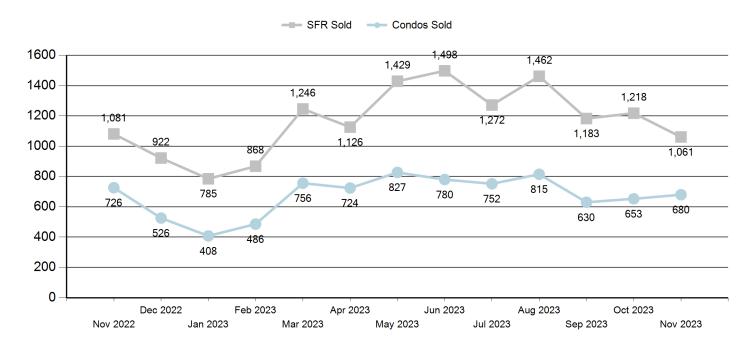
NOVEMBER 2023

**NOVEMBER 2023** 



### SFR & CONDO SALES

### **LAST 12 MONTHS**



### **MONTH OVER MONTH TRENDS**

#### SFR % Change



Dec 2022 -14.71%



Jan 2023 -14.86%



Feb 2023 10.57%



Mar 2023 43.55%



Apr 2023 -9.63%



May 2023 26.91%



Jun 2023 4 83%



Jul 2023



Aug 2023 14.94%



Sep 2023



Oct 2023 2.96%



Nov 2023 -12.89%

#### Condo % Change



Dec 2022 -27.55%



Jan 2023 -22.43%



Feb 2023 19.12%



Mar 2023 55.56%



Apr 2023 -4.23%



May 2023 14.23%



Jun 2023 -5.68%



Jul 2023 -3.59%



Aug 2023 8.38%



Sep 2023 -22.70%



Oct 2023 3.65%

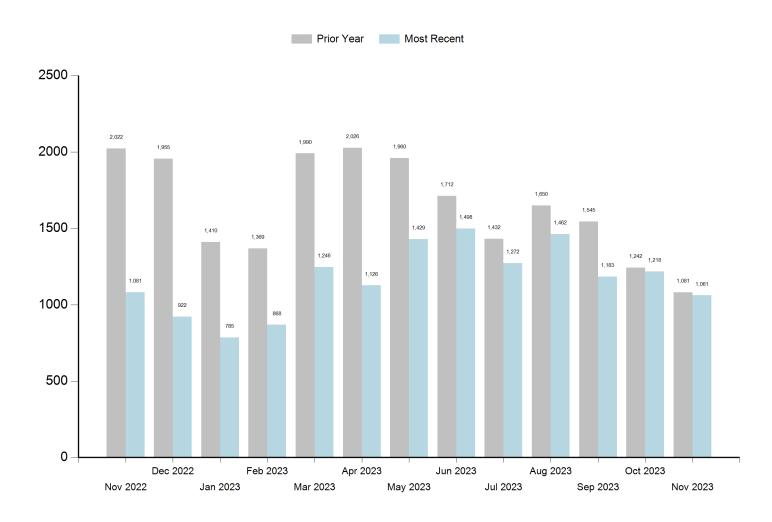


Nov 2023 4.13%

NOVEMBER 2023



#### SFR YEAR OVER YEAR



#### SFR YEAR OVER YEAR TRENDS

#### SFR % Change



Dec 2022



Jan 2023



Feb 2023 -36.60%



Mar 2023



Apr 2023



May 2023



Jun 2023 -12.50%



Jul 2023 -11 17%



Aug 2023 -11.39%



Sep 2023



Oct 2023

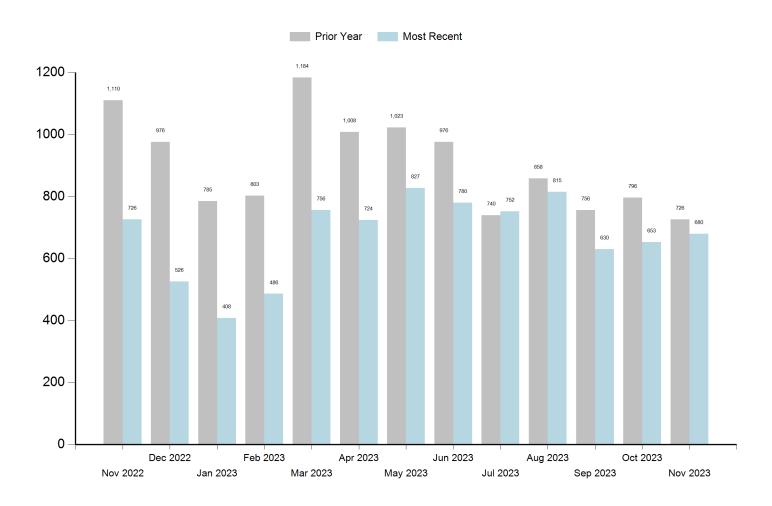


Nov 2023 -1.85%

NOVEMBER 2023



#### **CONDO YEAR OVER YEAR**



### **CONDO YEAR OVER YEAR TRENDS**

#### CONDO % Change



Dec 2022

-46.11%

Feb 2023 -39,48%

Mar 2023

Apr 2023

May 2023

Aug 2023

Sep 2023

Nov 2023

NOVEMBER 2023



### SFR & CONDO MEDIAN SALES PRICE

### **LAST 12 MONTHS**



### MONTH OVER MONTH TRENDS

#### SFR % Change





Jan 2023



Feb 2023 -3.64%



Mar 2023



Apr 2023



May 2023

4.66%







Aug 2023





Oct 2023



Nov 2023

#### Condo % Change



-5.93%



-5.36%



Feb 2023 8.68%



5.74%



-1.01%



May 2023



Jul 2023



Aug 2023



Sep 2023



Oct 2023

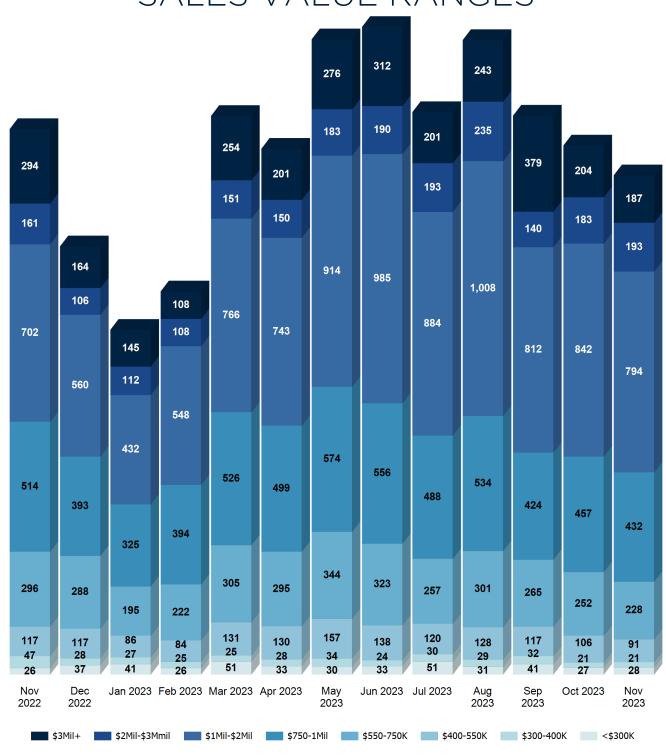


Nov 2023

**NOVEMBER 2023** 



### SALES VALUE RANGES



NOVEMBER 2023

Lawyers Title

		SFR					Condos				
COMMUNITY NAME	ZIP CODE	SALES	SALES# %YOY	MEDIAN PRICE (\$1,000)	PRICE % YOY	MEDIAN \$/ Sq. Ft.	SALES	SALES# % YOY	MEDIAN PRICE (\$1,000)	PRICE % YOY	
ALISO VIEJO	92656	11	-36.15%	\$1,455	32.27%	\$633	21	-38.60%	\$842	0.30%	
ANAHEIM	92801	6	-34.26%	\$670	-14.65%	\$501	19	41.90%	\$824	63.82%	
ANAHEIM	92802	5	-13.43%	\$880	7.98%	\$535	0	-62.50%	\$0	-100.00%	
ANAHEIM	92804	20	-18.62%	\$850	9.32%	\$554	5	-47.17%	\$790	58.32%	
ANAHEIM	92805	17	-32.55%	\$780	0.52%	\$586	8	-43.96%	\$840	13.21%	
ANAHEIM	92806	10	-33.73%	\$855	6.12%	\$511	0	-56.25%	\$0	0.00%	
ANAHEIM	92807	21	-26.63%	\$1,153	24.46%	\$523	2	-22.58%	\$555	-31.86%	
ANAHEIM	92808	8	-47.89%	\$1,208	0.63%	\$556	9	-28.69%	\$731	9.92%	
ANAHEIM TOTAL		87	-29.59%	\$914	4.91%	\$538	43	-31.32%	\$748	2.23%	
BREA	92821	10	-38.62%	\$964	2.50%	\$527	0	-58.82%	\$0	-100.00%	
BREA	92823	4	-2.50%	\$1,511	64.36%	\$565	2	20.00%	\$938	-30.52%	
BREA TOTAL		14	-20.56%	\$1,237	33.43%	\$546	2	-19.41%	\$938	-65.26%	
BUENA PARK	90620	14	-35.70%	\$796	-3.13%	\$553	0	3.23%	\$0	-100.00%	
BUENA PARK	90621	11	-18.18%	\$950	4.97%	\$620	5	14.49%	\$829	-1.10%	
BUENA PARK TOTAL		25	-26.94%	\$873	0.92%	\$587	5	8.86%	\$829	-50.55%	
CORONA DEL MAR	92625	12	-30.34%	\$8,750	109.58%	\$2,722	2	-47.27%	\$2,875	47.44%	
COSTA MESA	92626	23	-19.62%	\$1,315	14.95%	\$738	1	-33.93%	\$1,350	-3.57%	
COSTA MESA	92627	12	-30.51%	\$1,715	66.78%	\$1,028	5	-27.59%	\$825	6.45%	
COSTA MESA TOTAL		35	-25.06%	\$1,515	40.86%	\$883	6	-30.76%	\$1,088	1.44%	
COTO DE CAZA	92679	14	-30.00%	\$2,680	12.84%	\$706	3	-23.68%	\$1,049	-6.76%	
CYPRESS	90630	18	-30.33%	\$895	5.32%	\$544	1	-53.95%	\$750	32.74%	
CYPRESS	90720	0	0.00%	\$0	0.00%	\$0	5	80.00%	\$1,032	0.00%	
CYPRESS TOTAL		18	-30.33%	\$895	5.32%	\$544	6	13.03%	\$891	32.74%	
DANA POINT	92624	4	-34.02%	\$1,553	-33.94%	\$836	2	-42.86%	\$1,715	38.08%	
DANA POINT	92629	16	-11.93%	\$1,863	10.86%	\$1,946	5	-57.19%	\$870	-25.78%	
DANA POINT TOTAL		20	-22.98%	\$1,708	-11.54%	\$1,391	7	-50.02%	\$1,293	6.15%	
FOOTHILL RANCH	92610	1	-52.27%	\$1,290	4.86%	\$620	3	-42.86%	\$710	21.37%	
FOUNTAIN VALLEY	92708	25	-22.08%	\$1,280	34.03%	\$649	8	38.18%	\$654	-64.71%	
FULLERTON	92831	10	-37.05%	\$1,185	30.45%	\$744	4	-28.95%	\$628	76.83%	
FULLERTON	92832	5	-33.85%	\$775	10.40%	\$658	1	-44.44%	\$780	62.50%	
FULLERTON	92833	20	-31.30%	\$872	7.73%	\$562	3	-41.67%	\$750	-48.74%	
FULLERTON	92835	16	-28.68%	\$948	-33.27%	\$500	1	-15.69%	\$478	25.79%	
FULLERTON TOTAL		51	-32.72%	\$945	3.83%	\$616	9	-32.69%	\$659	29.10%	

		SFR					Condos				
COMMUNITY NAME	ZIP CODE	SALES	SALES# %YOY	MEDIAN PRICE (\$1,000)	PRICE % YOY	MEDIAN \$/ Sq. Ft.	SALES	SALES# % YOY	MEDIAN PRICE (\$1,000)	PRICE % YOY	
GARDEN GROVE	92840	14	-27.93%	\$833	-2.06%	\$558	3	-22.47%	\$600	21.21%	
GARDEN GROVE	92841	11	-38.07%	\$945	15.53%	\$721	0	-14.29%	\$0	-100.00%	
GARDEN GROVE	92843	12	-29.08%	\$900	10.84%	\$739	3	-9.26%	\$550	12.24%	
GARDEN GROVE	92844	2	-36.67%	\$1,189	137.80%	\$1,170	1	-32.56%	\$500	-1.96%	
GARDEN GROVE	92845	11	-24.07%	\$970	7.90%	\$637	1	-33.33%	\$664	25.28%	
GARDEN GROVE TOTAL		50	-31.16%	\$967	34.00%	\$765	8	-22.38%	\$579	-8.64%	
HUNTINGTON BEACH	92646	23	-12.16%	\$1,325	20.45%	\$697	25	-27.60%	\$1,965	213.40%	
HUNTINGTON BEACH	92647	20	-28.02%	\$1,123	16.32%	\$832	5	12.00%	\$560	12.56%	
HUNTINGTON BEACH	92648	18	-23.19%	\$1,605	-0.47%	\$848	5	-27.27%	\$600	-45.58%	
HUNTINGTON BEACH	92649	9	-23.05%	\$1,260	-22.46%	\$905	10	-41.07%	\$610	-15.51%	
HUNTINGTON BEACH TOTAL		70	-21.60%	\$1,328	3.46%	\$820	45	-20.99%	\$934	41.22%	
IRVINE	92602	6	-19.64%	\$3,440	59.22%	\$929	10	-60.85%	\$1,494	-34.76%	
IRVINE	92603	10	-21.17%	\$3,908	-13.21%	\$980	13	4.21%	\$1,400	30.69%	
IRVINE	92604	14	-27.78%	\$1,643	23.50%	\$810	9	-38.21%	\$930	6.29%	
IRVINE	92606	3	-44.44%	\$1,530	0.00%	\$888	0	-47.92%	\$0	-100.00%	
IRVINE	92612	3	-36.84%	\$1,040	-17.46%	\$842	34	-7.17%	\$913	-5.73%	
IRVINE	92614	6	-23.19%	\$1,774	48.42%	\$756	11	-27.89%	\$743	-20.36%	
IRVINE	92617	1	4.00%	\$389	-76.16%	\$258	0	0.00%	\$0	0.00%	
IRVINE	92618	16	-34.09%	\$2,050	16.51%	\$1,043	84	-27.35%	\$1,347	3.18%	
IRVINE	92620	23	-31.10%	\$1,940	47.36%	\$773	17	-35.38%	\$1,200	34.08%	
IRVINE TOTAL		82	-26.03%	\$1,968	11.02%	\$809	178	-30.07%	\$1,147	-10.83%	
LA HABRA	90631	21	-33.86%	\$930	18.77%	\$494	4	-2.13%	\$480	0.95%	
LA PALMA	90623	9	1.01%	\$1,100	28.96%	\$552	0	100.00%	\$0	0.00%	
LADERA RANCH	92694	0	12.50%	\$0	0.00%	\$0	1	-41.67%	\$880	0.00%	
LAGUNA BEACH	92651	23	-42.39%	\$2,905	-21.11%	\$1,674	1	-7.69%	\$2,750	71.82%	
LAGUNA HILLS	92653	13	-22.03%	\$1,260	35.12%	\$671	5	-29.36%	\$650	6.56%	
LAGUNA HILLS	92656	0	-33.33%	\$0	0.00%	\$0	1	-34.15%	\$270	-45.40%	
LAGUNA HILLS TOTAL		13	-27.68%	\$1,260	35.12%	\$671	6	-31.75%	\$460	-19.42%	
LAGUNA NIGUEL	92677	30	-25.26%	\$1,458	19.47%	\$712	18	-34.09%	\$680	-5.46%	
LAGUNA WOODS	92637	0	0.00%	\$0	0.00%	\$0	29	-19.20%	\$463	32.14%	
LAKE FOREST	92610	0	-31.03%	\$0	100.00%	\$0	2	-71.62%	\$1,111	24.48%	
LAKE FOREST	92630	22	-38.21%	\$1,185	-5.20%	\$570	19	-11.86%	\$1,582	163.58%	
LAKE FOREST	92679	3	18.18%	\$1,424	-32.21%	\$540	1	-72.41%	\$595	-69.13%	
LAKE FOREST TOTAL		25	-17.02%	\$1,304	-45.80%	\$555	22	-51.97%	\$1,096	39.64%	
LOS ALAMITOS	90720	9	-20.21%	\$1,455	6.59%	\$605	1	-7.14%	\$784	0.00%	
MIDWAY CITY	92655	2	-20.69%	\$924	-33.90%	\$1,074	0	-42.86%	\$0	-100.00%	
MISSION VIEJO	92691	24	-31.66%	\$1,177	17.14%	\$612	6	-46.11%	\$656	19.32%	
MISSION VIEJO	92692	21	-30.85%	\$1,070	5.37%	\$562	10	-25.40%	\$705	-2.76%	

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MISSION VIEJO	92694	9	-33.61%	\$2,352	93.62%	\$891	16	-7.19%	\$1,133	34.08%	
MISSION VIEJO TOTAL		54	-32.04%	\$1,533	38.71%	\$688	32	-26.23%	\$831	16.88%	
NEWPORT BEACH	92657	2	0.00%	\$18,050	191.60%	\$1,927	1	-57.14%	\$2,300	43.75%	
NEWPORT BEACH	92660	17	-29.60%	\$2,995	-1.16%	\$1,564	5	-28.87%	\$2,620	47.65%	
NEWPORT BEACH	92661	4	-43.06%	\$5,850	55.29%	\$3,161	0	50.00%	\$0	0.00%	
NEWPORT BEACH	92663	12	-31.84%	\$4,075	-57.11%	\$1,870	8	-22.40%	\$917	6.04%	
NEWPORT BEACH TOTAL		35	-34.83%	\$7,742	47.16%	\$2,130	14	-14.60%	\$1,946	32.48%	
NEWPORT COAST	92657	6	-30.00%	\$3,935	13.07%	\$1,785	0	-34.55%	\$0	-100.00%	
ORANGE	92865	8	-47.62%	\$1,058	14.63%	\$553	3	-45.76%	\$535	7.00%	
ORANGE	92866	1	-35.00%	\$1,605	58.13%	\$830	1	-26.67%	\$526	-20.30%	
ORANGE	92867	8	-29.45%	\$1,105	14.51%	\$604	1	-24.00%	\$550	-26.42%	
ORANGE	92868	2	-26.85%	\$471	-26.94%	\$372	1	-63.01%	\$895	-6.23%	
ORANGE	92869	10	-38.82%	\$1,163	4.68%	\$553	8	-25.00%	\$748	16.16%	
ORANGE TOTAL		29	-35.55%	\$1,080	13.00%	\$583	14	-36.89%	\$651	-5.96%	
PLACENTIA	92870	14	-31.92%	\$1,154	45.19%	\$586	2	-47.48%	\$766	37.93%	
RANCHO MISSION VIEJO	92694	12	-28.57%	\$1,243	8.00%	\$656	52	99.44%	\$781	-6.80%	
RANCHO SANTA MARGARITA	92688	7	-35.15%	\$1,178	21.71%	\$589	16	-35.86%	\$645	-8.58%	
SAN CLEMENTE	92672	22	-26.47%	\$1,625	13.24%	\$830	3	-41.13%	\$1,150	24.12%	
SAN CLEMENTE	92673	8	-25.89%	\$1,615	6.34%	\$629	4	-39.33%	\$1,048	15.11%	
SAN CLEMENTE TOTAL		30	-26.18%	\$1,620	9.79%	\$730	7	-40.23%	\$1,099	19.62%	
SAN JUAN CAPISTRANO	92675	23	-32.70%	\$1,700	13.71%	\$608	19	35.33%	\$1,244	-32.51%	
SANTA ANA	92701	7	-19.81%	\$820	31.20%	\$517	9	-42.50%	\$395	-56.35%	
SANTA ANA	92703	10	-27.81%	\$743	1.71%	\$521	4	-48.21%	\$509	45.43%	
SANTA ANA	92704	13	-14.43%	\$782	1.46%	\$555	7	-35.33%	\$430	4.88%	
SANTA ANA	92705	23	-27.23%	\$1,715	6.85%	\$645	3	250.77%	\$575	0.00%	
SANTA ANA	92706	14	-21.57%	\$1,050	39.63%	\$645	2	-18.75%	\$437	-3.00%	
SANTA ANA	92707	8	-37.18%	\$763	8.00%	\$642	5	-35.25%	\$500	19.05%	
SANTA ANA TOTAL		75	-24.67%	\$979	14.81%	\$587	30	11.79%	\$474	2.00%	
SEAL BEACH	90740	10	-24.24%	\$1,299	-7.20%	\$779	2	-48.00%	\$542	-11.95%	
SILVERADO	92676	4	-33.33%	\$682	-9.67%	\$1,296	5	0.00%	\$2,710	0.00%	
STANTON	90680	3	-22.83%	\$550	-28.10%	\$448	4	-21.74%	\$559	0.72%	
SUNSET BEACH	90742	0	50.00%	\$0	0.00%	\$0	1	25.00%	\$3,100	0.00%	
SURFSIDE	90743	2	200.00%	\$2,575	22.62%	\$1,685	0	0.00%	\$0	0.00%	
TRABUCO CANYON	92679	14	-42.70%	\$1,420	5.97%	\$560	4	-46.88%	\$620	9.65%	
TUSTIN	92780	14	-34.95%	\$1,109	15.52%	\$678	5	-31.91%	\$520	19.54%	
TUSTIN	92782	4	-28.00%	\$1,748	-9.46%	\$650	18	-10.99%	\$1,063	83.32%	
TUSTIN TOTAL		18	-31.48%	\$1,428	3.03%	\$664	23	-21.45%	\$792	51.43%	

		SFR				Condos				
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VILLA PARK	92861	6	-41.90%	\$2,000	16.28%	\$667	0	-100.00%	\$0	0.00%
WESTMINSTER	92683	29	-26.95%	\$1,030	5.64%	\$606	0	-32.00%	\$0	-100.00%
YORBA LINDA	92886	23	-25.59%	\$1,299	12.83%	\$733	6	-18.18%	\$815	-7.41%
YORBA LINDA	92887	18	-25.45%	\$1,600	-5.88%	\$620	2	-33.70%	\$970	70.03%
YORBA LINDA TOTAL		41	-25.52%	\$1,450	3.48%	\$676	8	-25.94%	\$892	31.31%